

NOTICE OF OPENING

POSITION: COLLEGE INTERNSHIP,
SEAT PLACEMENT COORDINATER
DENVER OUTLAWS

REPORTS TO: DIRECTOR TICKET SALES AND SERVICE

CANDIDATE POOL: EXTERNAL CANDIDATES

SUBMIT RESUME TO: Adam.Sizemore@DenverOutlaws.com, mail: INVESCO Field
@ Mile High 1701 Bryant St. Suite 700, Denver, CO 80204
Attn: Adam Sizemore

MINIMUM POSITION RESPONSIBILITIES:

- New ticket sales and service encompassing the Denver Outlaws seat placement programs.
- Prospects, networks, set appointments, in the Denver Metro Community.
- Develops and executes group ticket sales promotions and renewal of accounts.
- Meets defined goals and is involved in the analysis of buying patterns.
- Represents, actively promotes, and sells teams at events. Minimum of 7 events per year (Denver Outlaws games, outside ticket events, ticket on-sales).

MINIMUM POSITION QUALIFICATIONS:

- College Student.
- Complete Internship for college credit.
- Strong written and verbal communication skills.
- Ability to quickly build rapport with customers and assess customer needs.

PREFERRED POSITION QUALIFICATIONS:

- Interest in working for a professional sports franchise.
- Considerable knowledge of sales processes and procedures.
- Firm understanding of the Denver Outlaws seat placement program and services.